

Pay It Forward

For our example, we will use a Sale price of \$400,000 and an average commission plan of 4.5% (2.5% to the co-operating broker and 2% to the listing broker)

The commission charged for the sale of the property would be \$18,000 (\$400,000 x 4.5% = \$18,000 Co-operating broker earns \$10,000 and Listing Broker earns \$8,000)

In the Pay it Forward plan, you only get charged 0.5% to list your home: (\$400,000 x 0.5% = \$2,000) The **PAY IT FORWARD plan would **SAVE** you \$6,000!**

Here's where it gets interesting.....

That **\$6,000** difference would be made up by you and whoever you recruited by doing good works in our community (food bank, hospital, clean up a park, etc.) Each volunteer hour is credited **\$100** (**\$200** if the worker is under the age of 18.) You can get as many people to join you as possible and they will all get the same credit applied to your saving;

- 10 people volunteer for an hour = **\$1,000** credit

Example:

10 people, including yourself, volunteer at a food bank for 6 hours on a weekend and you will have earned all your \$6,000 credit back!

You have up to 3 months from the date of your sale to complete the amount of hours required. This program may not be for everybody, and you may not have the time, so I do offer my professional services at the regular commission rates, but if you want to save money and make a difference, let's **PAY IT FORWARD!**

This program is designed to get your home **SOLD** and at the same time, benefit our community. That is why I offer full service marketing, virtual tours, professional photography, property websites, home staging, open houses, newspaper ads, and colour brochures as well.

Please feel free to call me if you have any questions or if you want more details. I have a list of local organizations that would love volunteers, but if you have your own ideas then please feel free to add them to the list.